

# Intervention Management

## Situation

New Product Introduction (NPI) process including novel aspects with technology at Technology Readiness Level (TRL) 3 with an aggressive commercialization schedule. Partner selection was made without assessment for process development capability.

## Opportunity

Understand the current capabilities of the partner and ecosystem. Remediate to gain control of technology readiness plan. Augment as needed.

## Action

Assess TRL, current partner capabilities and ecosystem capability. Develop plan to remediate the challenge and integrate the team.

## Result

- Partner identified as partially capable but insufficiently staffed
- Discussion of alternatives for response
- Added new resources and removed scope in key areas
- Injected new partners for key areas
- Worked collaboratively to manage the change and integrate team
- Program incurred three-month impact to next development milestone, but limited impact to single development phase

## Services

- Process and project assessment, management and development
- Root Cause Analysis (RCA)
- Commercialization support
- Strategic planning
- Risk Management
- Supplier ecosystem design and alliance management